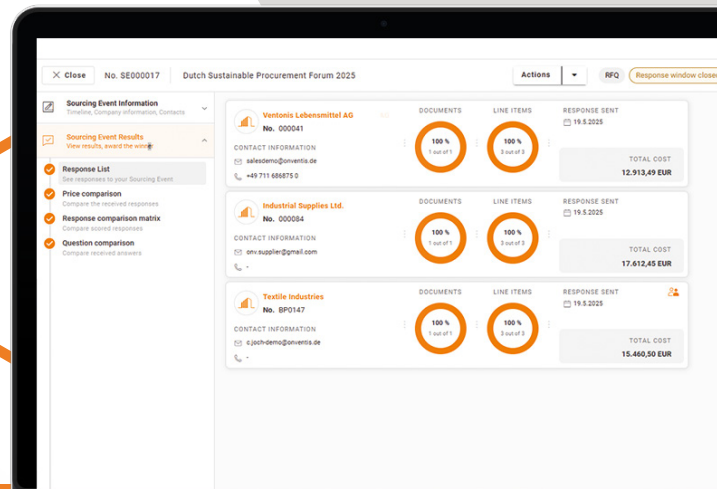


# Upgrade Your Sourcing

Procurement teams today face increasing complexity: more suppliers, more data, and more expectations for transparency. Our new sourcing solution has been built to address exactly these challenges.

Whether you are looking for a solid foundation, advanced collaboration features, or enterprise-grade capabilities, you can choose the package that fits and expand as your requirements grow.

With the Onventis Sourcing Engine, **sourcing is faster, fairer, and more future-proof than ever.**



**Response comparison matrix** – evaluate proposals side by side and allow all team members to score responses for a balanced decision process.



**Q&A phase** – suppliers can raise clarifying questions within the platform, reducing misunderstandings and saving time.



**Advanced questionnaires** – automatic scoring and dependent questions guide suppliers dynamically and ensure consistent evaluations.



**Scalability** – manage high numbers of suppliers and thousands of line items without losing transparency.



**Improved look & feel** – a modern interface that makes the process straightforward for buyers and suppliers alike.

Ready to revolutionize your sourcing experience?  
Contact your account manager or [insidesales@onventis.de](mailto:insidesales@onventis.de) for more info.

The screenshot shows a detailed response comparison table. The table has columns for 'Category', 'Criteria', 'Points achieved', 'Weighted score', and 'Weighted category score'. The table is divided into three sections: 'Commercial conditions', 'Questionnaire', and 'Hard Facts'. The table shows scores for three suppliers: Industrial Supplies Ltd., Ventonis Lebensmittel AG, and Textile Industries.

|                       |                | Industrial Supplies Ltd.<br>No. 000084 |                |                         | Ventonis Lebensmittel AG<br>No. 000041 |                |                         | Textile Industries<br>No. BP0147 |                |                         |
|-----------------------|----------------|--|----------------|-------------------------|--|----------------|-------------------------|----------------------------------|----------------|-------------------------|
| Total                 | -              | 81.35                                  |                |                         | 58.76                                  |                |                         | 37.8                             |                |                         |
| Category              | Criteria       | Points achieved                        | Weighted score | Weighted category score | Points achieved                        | Weighted score | Weighted category score | Points achieved                  | Weighted score | Weighted category score |
| Commercial conditions | -              |  | 62.5           | 12.5                    |  | 87.5           | 17.5                    |                                  | 87.5           | 17.5                    |
|                       | Price          | 75/100                                 | 37.5           |                         | 75/100                                 | 37.5           |                         | 100/100                          | 50             |                         |
|                       | Delivery terms | 50/100                                 | 12.5           |                         | 100/100                                | 25             |                         | 100/100                          | 25             |                         |
|                       | Payment terms  | 50/100                                 | 12.5           |                         | 100/100                                | 25             |                         | 50/100                           | 12.5           |                         |
| Questionnaire         | -              | 50/100                                 | 50             | 0                       | 0/100                                  | 0              | 0                       | 0/100                            | 0              | 0                       |
| Hard Facts            | -              |  | 82.5           | 16.5                    |  | 50             | 10                      |                                  | 37.5           | 15.5                    |